

NAV Charges: Have your say



## NAV Charges Consultation 2025/26

From April 2025, Ofwat are changing the rules around services that are included inside and outside of the price control. Historically, to support the entry of NAVs into the market and facilitate sustainable growth of NAV competition within our region, we have offered a number of services free of charge. Examples of these include our pre-development services across water and drainage (including served status reviews, foundation solutions for sites, and budget costs), access to dedicated support and account management functions, and additional modelling services for bulk flow charges and bulk agreements.

Within the Anglian Water region, NAV growth has moved from emerging to a well-established market with NAVs now representing approximately 40% of the new connection market, forecasts suggest this is growing at 10% a year. Our long-term estimates across AMP8 suggest NAVs could account for 60-80% of all growth in the new connection market across our statutory area.

As part of our charging review, we feel that this is the right time to build on our NAV charges, ensuring our service offerings remain relevant to our NAV customers and adaptable to their future needs. It's also important that our costs remain reflective, fair and consistent across our wider development services function and our new charges mirror equivalent costs to that of other development customers.

**To have your say simply complete the forms [here](#).** Our consultation is open from Monday 4<sup>th</sup> November until Friday 15<sup>th</sup> November 2024.

We welcome your feedback to the engagement questions we have included below. This consultation is in addition to our wider charges consultation located [here](#). We would also welcome NAVs feedback to this consultation (incl. the environmental incentives offering).

We'll publish an anonymous summary of the feedback we receive on our website and use it to shape our future NAV charging arrangements and service offerings. If you have any questions on this consultation or wish to provide more feedback on your experience of our charging arrangements or working with us, please email [engagement@anglianwater.co.uk](mailto:engagement@anglianwater.co.uk)

# Questions



## Question 1

We are working to enhance the charging arrangements for our NAV customers to better represent NAV requirements and possible future needs. Do you have any specific requirements that you would like to see in our future NAV charging arrangements?

Comments...

## Question 2

Thinking about your experience with NAV charges more generally, what do you feel has worked well for you and/or not so well for you to date?

Comments...

## Question 3

As we look to provide more offerings within our NAV charging arrangements for 2025/26, do you have any views on us creating additional services for NAVs to support future needs?

Comments...

## Question 4

Do you have any views regarding our plans to introduce new charges across our NAV pre-development enquiries and supporting activities such as served status reports and bulk agreements? These charges would be reflective of what we charge our other developer customers.

Comments...

## Question 5

We want to ask you about Environmental Incentives. The latest documentation from Ofwat (["Environmental incentives to support sustainable new homes – conclusions and final consultation, October 2024"](#)) confirms that when a New Appointee is in place, the incumbent water company must offer a pass through incentive to the NAV via the bulk supply agreement. We are considering

an incentive based on a 90lpppd target, following the fixtures and fittings approach as specified by Ofwat (further details can be found in our [main charges consultation](#)). We will need to reach agreement on how this might be audited.

Do you have any thoughts about our proposed approach that would help further shape our thinking?

Comments...

### Question 6

Thinking about all the different areas of charging, what areas of charging would you benefit from hearing more about in advance (if applicable)?

Comments...

### Question 7

Are there any other ideas, suggestions or feedback that you would like to share as part of our charges consultation and/or more widely within your development journey with us?

Comments...

Submit your views [here](#) or scan the QR code.



**Thanks for your time and contribution. We look forward to hearing your views.**